

**Broward County Public Schools (BCPS)
Procurement & Warehousing Services Department
Supplier Diversity Outreach Program
Outreach Events Report - as of July 25, 2018**

Total # of Events Fiscal Year to Date				Attendees							
43				Prospective Pre-Qualified Contractors	Prospective E/S/M/WBE Companies	Pre-Qualified Contractors	Certified E/S/M/WBE Companies	BCPS Staff	Total	Total Certified E/S/M/WBE Companies Post- Event	% of Total Certified E/S/M/WBE Companies Post-Event
BCPS Event	Date	Description	Role								
No	July 10, 2017	City of Pompano Beach Masonry Quick Start Workshop	Business Development Training	0	7	0	0	1	14	0	0%
No	August 10, 2017	ICABA Business at Breakfast Black Business Development: A Public Policy Perspective	Event Attendee	0	9	0	2	1	20	1	11%
No	August 11, 2017	Lauderhill Chamber of Commerce Entrepreneur Bootcamp Bootcamp Breakfast	Business Development Training	0	10	0	0	1	11	2	20%
No	August 11, 2017	Miami-Dade County Internal Services Department - Small Business Development Division in Association with the Miami-Dade County Commission of Women	Business Development Training	0	11	0	1	1	13	2	18%
No	August 25, 2017	Broward College / Florida Department of Management Services Supplier Diversity Day Panel, "MBE Barriers in Public Contracting"	Panelist / Business Matchmaker	0	22	3	7	3	35	2	9%
No	September 25, 2017	South Florida Black Business Directory Panel Titled, "Are Black Consumers the Real Problem"	Business Matchmaker	0	9	0	2	1	12	0	0%
No	September 28, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	12	12	4	1	2	31	1	8%
No	October 5, 2017	Broward County Chamber of Commerce South Florida Business Expo 2017	Business Matchmaker	0	16	0	0	1	17	0	0%

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No	October 5, 2017	Florida State Minority Supplier Development Council MBE Input Committee	Guest Presenter	0	8	0	5	1	14	0	0%
No	October 6, 2017	Associated General Contractors Regular Meeting	Guest Presenter	12	7	3	1	1	24	0	0%
No	October 12, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Business Matchmaker	14	18	2	2	2	36	1	6%
No	October 13, 2017	Palm Beach Partners Business Matchmaker Conference and Expo	Business Matchmaker	0	65	8	15	1	89	6	9%
Yes	October 13, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 1 of 4	Business Development Training	5	6	0	2	5	18	0	0%
No	October 19, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	10	11	1	1	2	25	1	9%
Yes	October 20, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 2 of 4	Business Development Training	5	6	0	2	6	19	0	0%
Yes	October 26, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 3 of 4	Business Development Training	5	8	0	2	5	20	0	0%

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Yes	October 27, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by F.H. Paschen, S.N. Nielson Associates d/b/a FHP Tectonics Corp.	Business Matchmaker	0	13	1	14	7	34	1	8%
Yes	November 3, 2017	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 4 of 4	Business Development Training	4	6	0	2	6	18	0	0%
No	November 3, 2017	The School District of Palm Beach County Meet the Prime Vendors	Business Matchmaker	4	42	12	38	1	97	7	17%
No	November 7, 2017	Conference Of Minority Training Officials (COMTO) Ft. Lauderdale in Partnership with the Urban League of Broward County 3rd Annual Small Business Form	Business Matchmaker	0	17	0	3	1	21	2	12%
No	November 15, 2017	Miami-Dade Chamber of Commerce Workshop	Presenter	0	7	0	1	1	17	1	14%
No	November 16, 2017	Construction Association of South Florida (CASF) Networking Breakfast	Monthly Meeting	4	5	0	1	2	16	0	0%
No	November 28, 2017	Urban League of Broward County M ³ Business Summit: Money, Markets & Management	Panelist / Business Matchmaker	0	7	0	0	1	18	0	0%
Yes	December 1, 2017	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, co-sponsored by LEGO Construction and T&G Constructors	Business Matchmaker	0	9	1	16	10	49	2	22%

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No	December 8, 2017	City of West Palm Beach Minority and Small Business Corporate and Government Partner Business Opportunity Meeting	Business Matchmaker	0	23	2	1	1	32	1	4%
No	December 20, 2017	National Association of Women in Construction (NAWIC) Miami Chapter #41 Monthly General Membership Meeting	Guest Presenter	0	12	2	2	2	23	1	8%
No	January 18, 2018	Morganti and Cooper Construction Broward Schools Community & Subcontractor Outreach	Business Matchmaker	0	2	0	11	1	18	1	50%
Yes	January 26, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>M.A.C. Construction, Inc.</i>	Business Matchmaker	3	11	3	22	6	50	0	0%
No	January 31, 2018	Minority Business Development Agency Export Center - Florida, the City of Miramar, and the Jamaica USA Chamber of Commerce Business Recovery & Growth Event	Business Matchmaker	0	13	0	0	1	22	1	8%
No	February 1, 2018	Construction Association of South Florida (CASF) Meet the General Contractors	Business Matchmaker	0	16	6	0	2	49	2	13%
No	February 1, 2018	Miami Dade County Public Schools Office of Economic Opportunity Prequalification Seminar	Business Matchmaker	0	19	0	0	4	26	1	5%
Yes	February 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by <i>Turner Construction Company</i>	Business Matchmaker	0	19	5	19	7	52	1	5%

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Yes	February 15, 2018	Florida Women's Business Center Get It Done Workshop Series	Business Matchmaker	0	6	0	0	2	10	2	33%
No	February 22, 2018	The Broward Black Elected Officials and the Florida Panthers Black Heritage Night - A Celebration with a Purpose!	Business Matchmaker	0	8	0	0	2	23	0	0%
Yes	February 23, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by The Weitz Company, LLC	Business Matchmaker	2	8	1	18	8	47	1	13%
Yes	March 2, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by CORE Construction Services of Florida, LLC	Business Matchmaker	1	26	2	16	7	63	0	0%
Yes	March 9, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by KAST Construction Company LLC	Business Matchmaker	1	20	1	12	7	57	0	0%
No	March 9, 2018	Women's History Month - 8th Annual Women Mean Business Conference Sponsored by Minority Business Development Center	Business Matchmaker	0	8	0	1	1	22	0	0%
No	March 14, 2018	Florida Hispanic American Chamber of Commerce Business Networking Social	Business Matchmaker	0	15	0	0	1	19	1	7%
Yes	March 16, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by D. Stephenson Construction, Inc., Minority Builders Coalition, Messam Construction, Sagoma Construction, and Grace & Naeem Uddin, Inc.	Business Matchmaker	0	28	4	17	16	69	0	0%

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No	April 6, 2018	Florida State Minority Supplier Development Council (FSMSDC) 33rd Annual Business Expo	Business Matchmaker	1	33	0	3	5	47	0	0%
No	April 19, 2018	<i>Pirtle Construction Company</i> Contractor Pre-Qualification Workshop	Business Matchmaker	0	10	1	13	1	30	3	30%
No	May 4, 2018	Broward County Office of Economic and Small Business Development Broward and Beyond Conference	Business Matchmaker	0	5	0	4	2	12	0	0%
No	May 18, 2018	Broward College Women's Success Summit	Business Matchmaker	0	11	1	2	1	23	0	0%
No	May 31, 2018	Florida Hispanic American Chamber of Commerce Business Networking Social	Business Matchmaker	0	8	0	0	1	12	1	13%
No	June 14, 2018	The Blue Book Building & Construction Network Showcase	Business Matchmaker	0	45	1	5	3	62	0	0%
No	July 12, 2018	Broward County School Board Candidates Fundraiser	Event Attendee	0	3	3	5	1	20	0	0%
No	July 25, 2018	Biz to Biz Summer Business Trade Expo	Business Matchmaker	0	11	0	1	1	16	0	0%

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Yes	August 10, 2018	SDOP Outreach Event	Business Matchmaker								
No	August 23, 2018	Broward College Supplier Diversity Day	Business Matchmaker								
Yes	August 24, 2018	FAMU Federal Credit Union in Partnership with the Department of Economic Opportunity Black Business Loan Program Workshop	Business Development								
Yes	September 21, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by Link Construction Group	Business Matchmaker								
Yes	October 5, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsored by Advanced Roofing, Inc.	Business Matchmaker								
Yes	October 12, 2018	PWS Vendor Opportunity PowerNet in Partnership with the Florida State Minority Supplier Development Council (FSMSDC)	Business Matchmaker								
Yes	October 19, 2018	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 1 of 4	Business Development Training								
Yes	October 26, 2018	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 2 of 4	Business Development Training								

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Yes	November 2, 2018	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 3 of 4	Business Development Training								
Yes	November 9, 2018	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 4 of 4	Business Development Training								
Yes	December 7, 2018	Supplier Diversity & Outreach Program "Meet the Prime Lunch-n-Learn" Workshop, sponsor Grace & Naeem Uddin, Inc.	Business Matchmaker								
Yes	March 1, 2019	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 1 of 4	Business Development Training								
Yes	March 8, 2019	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 2 of 4	Business Development Training								
Yes	March 15, 2019	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 3 of 4	Business Development Training								
Yes	March 22, 2019	Technical and Business Management courses in partnership with Florida Department of Transportation (FDOT) Part 4 of 4	Business Development Training								
No	April 23, 2019	Florida State Minority Supplier Development Council (FSMSDC) 34th Annual Business Expo	Business Matchmaker								
			Total # of Attendees Fiscal	83	623	61	258	140	1362	18	2.89%

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* Average % of S/M/WBE Certifications Per Event
